Empowering Sustainable Technology and Infrastructure
Greentech Merges with Nomura to Bring More Value to Clients

December 2019
Greentech Will Become Nomura Greentech

Established 1925

NOMURA

Established 2009

greentech

> A leading diversified financial services group in Japan operating in over 30 countries worldwide, delivering unparalleled access by connecting markets east and west

> Nomura services the needs of individuals, institutions, corporates and governments through four business divisions: Retail, Asset Management, Wholesale (Global Markets and Investment Banking), and Merchant Banking

> Nomura has a strong commitment to ESG principles, encouraging the financing of new business activities that contribute to a more sustainable society

> A leading financial and strategic advisor to the sustainable technology and infrastructure sectors

> Greentech’s mission is to create value for clients amidst the sustainable transition by being the best specialist global advisory firm focused on M&A and capital raising

> Greentech has 75 financial professionals across offices in New York, San Francisco and Zurich

Creating a full-service global investment bank dedicated to companies and investors active across sustainable technology and infrastructure sectors

Note: The transaction is expected to close in early 2020, subject to certain conditions including relevant regulatory approvals
Greentech Overview

A Leading Financial and Strategic Advisor in Sustainable Technology and Infrastructure

$21 bn
Mergers & Acquisitions

$4 bn
Capital Raising

Operating

Development

20 GW | 50 GW
Asset Transactions

>130
Completed Transactions

Greentech Capital Advisors
Morgan Stanley
Barclays
JP Morgan
Credit Suisse

Bloomberg #1
Clean Energy/Energy Smart Technologies M&A Advisor

Number of Transactions

Transaction Volume ($mm)

Greentech Capital Advisors
Morgan Stanley
JP Morgan
Credit Suisse

2017 2018

28
8
6
5
5

$3,882
$2,112
$2,032
$3,258
$3,845

Greentech Capital Advisors
Morgan Stanley
JP Morgan
Credit Suisse

2017 2018

20 GW | 50 GW
Asset Transactions

Operating

Development

Power Infra/Smart Grid
Industrial IOT & Software
Renewable Energy
Water

Advanced Transportation
Agriculture & Consumer
Environmental Services & Technologies
Energy Efficiency
# Nomura Overview

A Leading Global Financial Services Group with Deep Connectivity in Asia

<table>
<thead>
<tr>
<th>NOMURA</th>
<th>$18.6 bn</th>
<th>$939 mm</th>
</tr>
</thead>
<tbody>
<tr>
<td>Year Founded</td>
<td>Market Cap.</td>
<td>LTM Net Income</td>
</tr>
<tr>
<td>1925</td>
<td>$17.2 bn</td>
<td>LTM Revenues</td>
</tr>
<tr>
<td></td>
<td>Employees</td>
<td>$483 bn</td>
</tr>
<tr>
<td>27,630</td>
<td>Assets Under Management</td>
<td></td>
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## Services Overview

### Wholesale/Investment Banking
Sales and trading services in bonds, equities, foreign exchange and derivatives for institutional investors globally. Investment Banking provides underwriting, advisory and risk solutions.

### Asset Management
Services corporate, institutions and governments worldwide through its two main businesses: Investment Trust and Investment Advisory.

### Retail
Through a retail network spanning 131 locations, Nomura provides a diverse range of products and consulting services to retail clients in Japan.

### Merchant Banking
Provides equity to clients as a solution for business reorganizations and revitalizations, business succession and management buyouts.

Source: FactSet, Nomura.
The Future Nomura Greentech

Creating a full-service global investment bank for companies and investors active across sustainable technology and infrastructure sectors

Delivering More Value For Clients and Enhancing Our Impact

Combining Greentech Capital Advisors’ leading M&A advisory practice with the (i) global reach, (ii) lending, and (iii) capital markets capabilities of Nomura to deliver better value to our clients and accelerate the sustainable transition

Asia will be the largest and fastest growing region for sustainable investment

Nomura is the leading advisory and capital markets franchise in Asia

Nomura is deeply committed to ESG principles and a leader in sustainable finance

As Nomura Greentech, we will continue to deliver world-class M&A and capital formation advisory services leveraging the full capabilities of Nomura’s Global Investment Banking franchise
Creating More Value for Clients and Accelerating the Sustainable Transition

This transaction enhances our mission-driven approach and increases the value we can deliver to our clients.

Knowledge + Access + Capital = Sustainable Impact

Knowledge
Leading Industry Expertise in Sustainable Technology and Infrastructure
North American and European Coverage Footprint
Advisory Services
Mergers & Acquisitions
Asset Transactions
Capital Raising
Strategic Advisory

Access
Leading franchise and connectivity in NA, EMEA, Latin America, Japan and broader Asia with extensive experience navigating Asian markets

Capital
Acquisition & Leveraged Finance
Origination and execution of equity and equity-linked transactions, coupled with bespoke solutions expertise
Equity Capital Markets & Solutions
Project Finance/Debt Capital Markets
Financing for leveraged buyouts and corporate acquisitions, supporting ongoing refinancing needs using a variety of debt products
Project finance, infrastructure and power hybrid finance, structured solutions, green bonds and debt capital markets capabilities
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